November 9, 2018

OCTOBER 2018 TRAFFIC

Group passenger activity: number of passengers +3.3%, traffic +4.7%, load factor +0.5pt

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Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	**+ 3.8%**	**+ 4.7%**	**87.9%**	**+ 0.7**
North America	+ 5.0%	+ 5.2%	89.1%	+ 0.2
Latin America	+ 7.9%	+ 6.8%	87.3%	- 0.9
Asia	+ 4.1%	+ 5.4%	90.9%	+ 1.1
Africa / Middle East	- 2.0%	+ 0.2%	83.4%	+ 1.8
Caribbean / Indian Ocean	+ 3.7%	+ 5.4%	85.1%	+ 1.3
Short and Medium-haul	**+ 0.9%**	**+ 0.3%**	**83.5%**	**- 0.5**
Total	**+ 3.2%**	**+ 3.8%**	**87.0%**	**+ 0.5**

- 7.6 million passengers, +1.9%

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	**+ 11.4%**	**+ 12.0%**	**92.3%**	**+ 0.5**

- 1.6 million passengers, +10.5%

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	**+ 4.0%**	**+ 4.7%**	**87.5%**	**+ 0.5**

- 9.2 million passengers, +3.3%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	**+ 1.0%**	**+ 3.2%**	**63.3%**	**+ 1.3**

Agenda

10th December 2018: November 2018 traffic
9th January 2019: December 2018 traffic
8th February 2019: January 2019 traffic

Investor relations

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STATISTICS

Passenger network activity*

	October			Year to date		
Total Passenger network*	**2018**	**2017**	**Variation**	**2018**	**2017**	**Variation**
Passengers carried ('000s)	7,583	7,441	1.9%	72,091	70,717	1.9%
Revenue pax-kilometers (m RPK)	21,972	21,164	3.8%	214,542	208,899	2.7%
Available seat-kilometers (m ASK)	25,262	24,475	3.2%	244,475	239,925	1.9%
Load factor (%)	87.0%	86.5%	0.5	87.8%	87.1%	0.7
Long-haul						
Passengers carried ('000s)	2,319	2,234	3.8%	23,003	22,474	2.4%
Revenue pax-kilometers (m RPK)	17,615	16,819	4.7%	173,453	168,472	3.0%
Available seat-kilometers (m ASK)	20,045	19,304	3.8%	195,455	191,102	2.3%
Load factor (%)	87.9%	87.1%	0.7	88.7%	88.2%	0.6
North America						
Passengers carried ('000s)	727	693	4.9%	7,039	6,827	3.1%
Revenue pax-kilometers (m RPK)	5,187	4,929	5.2%	50,185	48,669	3.1%
Available seat-kilometers (m ASK)	5,822	5,545	5.0%	56,250	54,822	2.6%
Load factor (%)	89.1%	88.9%	0.2	89.2%	88.8%	0.4
Latin America						
Passengers carried ('000s)	284	266	6.5%	2,844	2,629	8.2%
Revenue pax-kilometers (m RPK)	2,719	2,546	6.8%	27,271	25,192	8.3%
Available seat-kilometers (m ASK)	3,114	2,886	7.9%	30,150	27,944	7.9%
Load factor (%)	87.3%	88.2%	(0.9)	90.5%	90.1%	0.3
Asia / Pacific						
Passengers carried ('000s)	555	526	5.4%	5,360	5,202	3.0%
Revenue pax-kilometers (m RPK)	4,902	4,652	5.4%	47,000	45,772	2.7%
Available seat-kilometers (m ASK)	5,396	5,184	4.1%	51,763	50,672	2.2%
Load factor (%)	90.9%	89.7%	1.1	90.8%	90.3%	0.5
Africa / Middle East						
Passengers carried ('000s)	467	475	(1.6%)	4,648	4,732	(1.8%)
Revenue pax-kilometers (m RPK)	2,668	2,663	0.2%	26,241	26,379	(0.5%)
Available seat-kilometers (m ASK)	3,200	3,266	(2.0%)	31,394	31,861	(1.5%)
Load factor (%)	83.4%	81.5%	1.8	83.6%	82.8%	0.8
Caribbean / Indian Ocean						
Passengers carried ('000s)	286	274	4.6%	3,111	3,084	0.9%
Revenue pax-kilometers (m RPK)	2,138	2,030	5.4%	22,757	22,460	1.3%
Available seat-kilometers (m ASK)	2,513	2,423	3.7%	25,899	25,802	0.4%
Load factor (%)	85.1%	83.8%	1.3	87.9%	87.0%	0.8
Short and Medium-haul						
Passengers carried ('000s)	5,263	5,207	1.1%	49,088	48,243	1.8%
Revenue pax-kilometers (m RPK)	4,357	4,345	0.3%	41,089	40,427	1.6%
Available seat-kilometers (m ASK)	5,217	5,172	0.9%	49,020	48,822	0.4%
Load factor (%)	83.5%	84.0%	(0.5)	83.8%	82.8%	1.0

* Air France KLM, and HOP!

Transavia activity

	October			Year to date		
Transavia	**2018**	**2017**	**Variation**	**2018**	**2017**	**Variation**
Passengers carried ('000s)	1,582	1,432	10.5%	14,058	13,204	6.5%
Revenue pax-kilometers (m RPK)	2,828	2,525	12.0%	25,021	22,898	9.3%
Available seat-kilometers (m ASK)	3,065	2,751	11.4%	27,097	25,248	7.3%
Load factor (%)	92.3%	91.8%	0.5	92.3%	90.7%	1.6

Total group passenger activity**

	October			Year to date		
Total group**	**2018**	**2017**	**Variation**	**2018**	**2017**	**Variation**
Passengers carried ('000s)	9,164	8,873	3.3%	86,149	83,920	2.7%
Revenue pax-kilometers (m RPK)	24,799	23,689	4.7%	239,563	231,797	3.4%
Available seat-kilometers (m ASK)	28,326	27,227	4.0%	271,573	265,173	2.4%
Load factor (%)	87.5%	87.0%	0.5	88.2%	87.4%	0.8

** Air France KLM, HOP! and Transavia

Cargo activity

	October			Year to date		
Total Group	**2018**	**2017**	**Variation**	**2018**	**2017**	**Variation**
Revenue tonne-km (m RTK)	791	766	3.2%	7,126	7,081	0.6%
Available tonne-km (m ATK)	1,249	1,236	1.0%	11,982	11,982	0.0%
Load factor (%)	63.3%	62.0%	1.3	59.5%	59.1%	0.4

Air France and HOP! activity

	October			Year to date		
Total Passenger network activity	**2018**	**2017**	**Variation**	**2018**	**2017**	**Variation**
Passengers carried ('000s)	4,557	4,498	1.3%	43,300	43,148	0.4%
Revenue pax-kilometers (m RPK)	12,670	12,143	4.3%	124,108	121,906	1.8%
Available seat-kilometers (m ASK)	14,792	14,221	4.0%	143,403	141,987	1.0%
Load factor (%)	85.7%	85.4%	0.3	86.5%	85.9%	0.7
Long-haul						
Passengers carried ('000s)	1,358	1,303	4.2%	13,532	13,356	1.3%
Revenue pax-kilometers (m RPK)	10,058	9,528	5.6%	99,512	97,449	2.1%
Available seat-kilometers (m ASK)	11,599	11,037	5.1%	113,396	111,696	1.5%
Load factor (%)	86.7%	86.3%	0.4	87.8%	87.2%	0.5
Short and Medium-haul						
Passengers carried ('000s)	3,199	3,195	0.1%	29,768	29,792	(0.1%)
Revenue pax-kilometers (m RPK)	2,612	2,615	(0.1%)	24,596	24,457	0.6%
Available seat-kilometers (m ASK)	3,192	3,184	0.3%	30,007	30,291	(0.9%)
Load factor (%)	81.8%	82.1%	(0.3)	82.0%	80.7%	1.2

	October			Year to date		
Cargo activity	**2018**	**2017**	**Variation**	**2018**	**2017**	**Variation**
Revenue tonne-km (m RTK)	356	332	7.0%	3,113	3,085	0.9%
Available tonne-km (m ATK)	633	592	6.8%	5,952	5,820	2.3%
Load factor (%)	56.2%	56.1%	0.1	52.3%	53.0%	(0.7)

KLM activity

	October			Year to date		
Total Passenger network activity	**2018**	**2017**	**Variation**	**2018**	**2017**	**Variation**
Passengers carried ('000s)	3,026	2,943	2.8%	28,791	27,569	4.4%
Revenue pax-kilometers (m RPK)	9,302	9,021	3.1%	90,434	86,992	4.0%
Available seat-kilometers (m ASK)	10,470	10,254	2.1%	101,073	97,938	3.2%
Load factor (%)	88.8%	88.0%	0.9	89.5%	88.8%	0.7
Long-haul						
Passengers carried ('000s)	962	931	3.3%	9,471	9,118	3.9%
Revenue pax-kilometers (m RPK)	7,557	7,291	3.6%	73,941	71,022	4.1%
Available seat-kilometers (m ASK)	8,445	8,266	2.2%	82,059	79,407	3.3%
Load factor (%)	89.5%	88.2%	1.3	90.1%	89.4%	0.7
Short and Medium-haul						
Passengers carried ('000s)	2,064	2,013	2.6%	19,320	18,451	4.7%
Revenue pax-kilometers (m RPK)	1,745	1,730	0.8%	16,493	15,970	3.3%
Available seat-kilometers (m ASK)	2,025	1,988	1.9%	19,013	18,531	2.6%
Load factor (%)	86.2%	87.1%	(0.9)	86.7%	86.2%	0.6

	October			Year to date		
Cargo activity	**2018**	**2017**	**Variation**	**2018**	**2017**	**Variation**
Revenue tonne-km (m RTK)	435	434	0.3%	4,013	3,996	0.4%
Available tonne-km (m ATK)	616	644	(4.3%)	6,030	6,161	(2.1%)
Load factor (%)	70.7%	67.4%	3.3	66.5%	64.9%	1.7