
ERICSSON AND LANDMARK TO BUILD INTELLIGENT IOT MICROGRID

- Ericsson has been selected by Landmark to build communications infrastructure for its intelligent microgrid ecosystem across North America
- The program includes Ericsson's Zero Site communications platform, cloud, core and IoT software solutions
- Ericsson will provide microgrid management, integrating communications for the industrial IoT with battery storage applications and grid-control software

Ericsson (NASDAQ: ERIC) has been chosen by leading real estate and infrastructure firm Landmark Dividend LLC, the sponsor of Landmark Infrastructure Partners LP (NASDAQ: LMRK), to provide its [Zero Site](#) communications platform and communications infrastructure at sites across North America. Ericsson will deploy its Zero Site solution, cloud, core, backhaul and [Internet of Things](#) (IoT) software solutions, bringing innovative 4G, 5G and IoT use cases into industrial grid management.

Project deployment will begin immediately with Ericsson Zero Site, a multi-application pole solution jointly developed with Philips Lighting. Zero Site will enable Landmark to densify its sites, generate rental revenue through site leasing and offer high-speed broadband across the United States and Canada.

Ericsson will add its cloud, core and IoT software solutions to build and support a Landmark network with enterprise and energy-management applications.

Tim Brazy, Chief Executive Officer of Landmark Dividend, says: "As data consumption continues to grow exponentially and the widespread adoption of the IoT unfolds, expanding and densifying existing network infrastructure will be critical to wireless service providers. We are very excited to partner with Ericsson, a global leader and innovator of the IoT and Smart City platforms, and we look forward to providing customers with high-value solutions through our microgrid ecosystem and the Ericsson Zero Site offering."

Eric Boudriau, Head of Industry and Society, Market Area North America, Ericsson, says: "This contract is an excellent example of how industrialized IoT use cases between utilities and telcos open up new business models and unleash new opportunities in a growing renewable energy market. It is fully aligned with Ericsson's strategy and expansion of business into a new industrial segment while using existing telecom and IoT assets for the betterment of society through a focus on sustainability."

About Landmark Dividend LLC

Landmark Dividend is an infrastructure-focused investment company operating globally to finance and acquire telecommunication, outdoor advertising, utility-scale solar, wind, transmission and battery storage projects and related real property interests. Formed in 2010, Landmark Dividend is a private company and is one of the largest acquirers of real property interests underlying the operationally essential infrastructure assets in the wireless communication, outdoor advertising and renewable power generation industries.

Landmark Infrastructure Partners LP (the "Partnership") (NASDAQ: LMRK) is a publicly-traded subsidiary of Landmark Dividend LLC. The Partnership is a growth-oriented master limited partnership formed to acquire, own and manage a portfolio of real property interests and infrastructure that it leases to companies in the same wireless communication, outdoor advertising and renewable power generation industries.

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Ericsson is a world leader in communications technology and services with headquarters in Stockholm, Sweden. Our organization consists of more than 111,000 experts who provide customers in 180 countries with innovative solutions and services. Together we are building a more connected future where anyone and any industry is empowered to reach their full potential. Net sales in 2016 were SEK 222.6 billion (USD 24.5 billion). The Ericsson stock is listed on Nasdaq Stockholm and on NASDAQ in New York. Read more on www.ericsson.com.