



DLT Solutions Awarded Five-Year Department of the Navy (DON) Contract for Oracle

Re-competed win for DLT and Oracle allows ability to leverage Oracle software and services critical to mission objectives.

HERNDON, Va. (July 10, 2018) - DLT Solutions, an award-winning technology provider to the public sector and Platinum level member of Oracle PartnerNetwork (OPN), announced today that it has been awarded a five-year Indefinite Delivery, Indefinite Quantity (IDIQ) with an Unlimited License Agreement (ULA) and Catalog to provide [Oracle](#) software and services to the U.S. Navy and U.S. Marine Corps. This contract is the DON's mandated source of supply to procure all Oracle software licenses, maintenance and technical support services, including those products procured by government purchase cards. As the incumbent for this [contract](#), DLT will continue to supply Oracle software licenses, maintenance and technical support services critical to support the Warfighter's mission.

"DLT is honored to have been selected by the U.S. Department of the Navy (DON) to continue supporting the DON's Oracle requirements. DLT has leveraged our unique Enterprise Agreement Platform (EAP) capability while working closely with the DON's Enterprise Software Licensing (ESL) Program Office over the past five years to make sure DON requirements are maintained with accurate information and with stringent accountability, ensuring no contract acquisition leakage. With a strong Oracle relationship spanning more than 27 years, DLT is excited to continue providing Oracle's decades of innovation with our commitment to the highest-level Oracle Platinum relationship in support of this key contract with the DON," said DLT Senior Vice President Keith Barnes.

Worth upwards of \$379 million over five years, this contract enables DON customers to purchase the Oracle software needed for their programs in a pre-negotiated environment with pre-established low prices. Centralized ordering enables greater visibility, oversight, and control over software procurements. By leveraging this contract, DON customers will be able to purchase Oracle services that provide unlimited data-sharing for all authorized users.

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About DLT Solutions

Established in 1991, DLT accelerates public sector growth for technology companies in the federal, state and local, education, utilities and healthcare markets. As a premier government aggregator, DLT creates value for technology companies by enabling their public sector customers to make smarter technology choices by providing access to a robust network of channel partners and through a broad portfolio of over 40 in-house contract vehicles. DLT's go-to-market expertise is focused on six core technology domains; Big Data & Analytics, Cybersecurity, Cloud Computing, Application Lifecycle, Business Applications, and IT Infrastructure which are strategically crafted around how our technology partners, customers, and vendors go to market. To learn more, visit our website at www.dlt.com.

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) is Oracle's partner program that provides partners with a differentiated advantage to develop, sell and implement Oracle solutions. OPN offers resources to train and support specialized knowledge of Oracle's products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to be recognized and rewarded for their investment in Oracle Cloud. Partners engaging with Oracle will be able to differentiate their Oracle Cloud expertise and success with customers through the OPN Cloud program – an innovative program that



complements existing OPN program levels with tiers of recognition and progressive benefits for partners working with Oracle Cloud. To find out more visit: <http://www.oracle.com/partners>.

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