

COMMUNICATION DEPARTMENT

## About the Rafale contract for India

**(Saint-Cloud, France September 21, 2018)** – Dassault Aviation provides the following clarifications regarding the contract signed in 2016 for 36 Rafale aircraft to India:

1. This contract is a government-to-government agreement.  
It provides for a separate contract in which Dassault Aviation commits to make compensation investments (offsets) in India worth 50% of the value of the purchase.
2. This offsets contract is delivered in compliance with the Defence Procurement Procedure (DPP) 2016 regulations. In this framework, and in accordance with the policy of Make in India, Dassault Aviation has decided to make a partnership with India's Reliance Group. This is Dassault Aviation's choice, as CEO Eric Trappier had explained in an interview published in MINT newspaper on April 17, 2018. This partnership has led to the creation of the Dassault Reliance Aerospace Ltd (DRAL) joint-venture in February 2017. Dassault Aviation and Reliance have built a plant in Nagpur for manufacturing parts for Falcon and Rafale aircraft. The Nagpur site was chosen because of the availability of land with direct access to an airport runway, an essential condition of aeronautic activities.
3. Other partnerships have been signed with other companies such as BTSL, DEFSYS, Kinetic, Mahindra, Maini, SAMTEL,... Other negotiations are ongoing with a hundred-odd other potential partners.
4. Dassault Aviation is very proud that the Indian authorities have selected the Rafale fighter.

\* \* \*

### **About Dassault Aviation:**

With over 10,000 military and civil aircraft delivered in more than 90 countries over the last century, Dassault Aviation has built up expertise recognized worldwide in the design, development, sale and support of all types of aircraft, ranging from the Rafale fighter, to the high-end Falcon family of business jets and military drones. In 2017, Dassault Aviation reported revenues of €4.8 billion. The company has 11,400 employees.

<https://www.dassault-aviation.com/en/>

Twitter : [@Dassault\\_OnAir](https://twitter.com/Dassault_OnAir)

*For high-definition photos:*

<http://mediaprophoto.dassault-aviation.com/>

*For high-definition videos:*

<http://mediaprovideo.dassault-aviation.com/>

\* \* \*