23 May 2018

Aino Health awarded in procurement procedure performed by SALAR

Aino Health has signed an agreement with the municipality of Botkyrka regarding efforts to decrease sickness absences. The order value is estimated at between SEK 4.3 and 10.8 million, using an outcome-based remuneration model. The procurement procedure was performed by the Swedish Association of Local Authorities and Regions. The goal and purpose of SALAR and the municipality of Botkyrka were to decrease sickness absences for days 1–14.

The procurement of services to decrease sickness absences uses an outcome-based remuneration model, where both Aino Health, the municipality of Botkyrka and their employees benefit from success in improving outcomes. The assignment of Aino Health is to identify workplaces and employees with a risk of high absence and to support the purchaser in efforts to decrease absences, with the support of the digital platform HealthManager.

- We see a growing demand on the market for solutions offering preventative Corporate Health Management and analysis of relevant data. We have wide and solid experience of collaborating with entities in the public sector. Our model for contributing to decreased absences is tried and tested, with very positive results for all parties involved, says Johan Strömberg, Director Business Development at Aino Health AB.

HealthManager is a digital platform that compounds corporate health management processes and measures the effectiveness of related actions. HealthManager encompasses the management of sick leave absences, healthcare stakeholders and internal management of health-related processes. The service offers reporting and analytics tools to follow key metrics related to corporate health management. HealthManager helps organizations to ensure work ability and increase productivity.

The information contained herein is such as shall be made public by Aino Health AB (publ), in accordance with the EU Market Abuse Regulation. This information was made public, through the agency of Johan Strömberg, Director Business Development at Aino Health AB, at 3.45 PM CEST on May 23 2018.

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About Aino Health (publ)
Aino Health is the leading digital solutions and process provider in Corporate Health Management. The company’s complete system of platforms and services reduces sick leave, related costs and
deliver long term prosperity, increased productivity and employee engagement by adopting health, wellbeing and safety as an everyday activity. For more information visit ainohealth.com.

Aino Health AB (publ) is listed at Nasdaq First North Stockholm (Ticker: AINO). Erik Penser Bank AB, +46 8 463 83 00, is the Certified Adviser to the company.