## 2016 Milestones



## CREATING VALUE FOR SHAREHOLDERS



31.4%

Total return to shareholders vs. 12.0% for S&P 500



## TRANSFORMATIVE CAPITAL REDEPLOYMENT



\$90м

Total reinvested capital, including:

\$72.5M Acquistions

\$10M New Developments

## A STRONG INVESTOR BASE



**157** 

**Investor presentations** 

24% (1) Increase in institutional ownership to ~\$46.5%

BOLSTERED FINANCIAL STRENGTH



\$30.5M Raised through the ATM, \$14.80/share

\$11.8M Raised through OP unit sales, \$19.00/unit

COMMITTED TO DRIVING LONG-TERM GROWTH AND MEANINGFUL MULTIPLE EXPANSION OVER TIME

~2/3 of debt fixed at 3.8%, avg. remaining tenure of 4.7 years

>\$300M available for accretive acquisitions, developments & redevelopments

Organic growth on pace to reduce debt / EBITDA to <7.0x within 18-24 months