

# FINANCIAL RESULTS AS AT 30 JUNE 2017

(Unaudited accounts)



## FINANCIAL HIGHLIGHTS FOR THE GROUP

|  | As at 30.06.2017<br>in CHF millions | As at 30.06.2016<br>in CHF millions | Variation<br>in CHF millions | Variation<br>in % |
|--|-------------------------------------|-------------------------------------|------------------------------|-------------------|
| Net profit   | 109.5                               | 89.9                                | 19.6                         | 21.6%             |
| Operating result                                       | 134                                 | 111                                 | 23                           | 21.2%             |
| Client assets (in CHF billions)                        | 118.9                               | 113.5                               | 5.4                          | 4.8%              |
| Total operating income                                 | 510                                 | 453                                 | 57                           | 12.5%             |
| Net result from interest operations                    | 139                                 | 118                                 | 21                           | 18.5%             |
| Net fees and commissions income                        | 316                                 | 286                                 | 30                           | 10.5%             |
| Profit on trading operations and on fair value options | 48                                  | 44                                  | 4                            | 9.1%              |
| Total operating expenses                               | 324                                 | 294                                 | 30                           | 9.9%              |
| Personnel expenses                                     | 243                                 | 218                                 | 25                           | 11.5%             |
| General and administrative expenses                    | 81                                  | 77                                  | 4                            | 5.2%              |
| Depreciation, value adjustments, provisions and losses | 52                                  | 48                                  | 4                            | 8.3%              |
| Total assets   | 30,979                              | 28,664                              | 2,315                        | 8.1%              |
| Shareholders' equity                                   | 2,124                               | 1,958                               | 166                          | 8.5%              |
| Share capital  | 300                                 | 300                                 | 0                            | 0.0%              |
| Capital reserves                                       | 867                                 | 867                                 | 0                            | 0.0%              |
| Reserves and retained earnings                         | 633                                 | 536                                 | 97                           | 18.1%             |
| Reserves for general banking risks                     | 215                                 | 165                                 | 50                           | 30.3%             |
| Operating cost/income ratio                            | 63.5%                               | 65.0%                               | -                            | _                 |
| Cost/income ratio after depreciation                   | 72.9%                               | 75.6%                               | -                            | -                 |
| Return on equity (ROE)                                 | 10.4%                               | 9.6%                                | -                            |                   |
| Shareholders' equity/total assets                      | 6.5%                                | 6.8%                                | -                            | _                 |
| Tier 1 capital ratio                                   | 26.0%                               | 22.3%                               | -                            | -                 |

#### **Consolidated balance sheet**

| Total subordinated claims                                       | -          | -          |
|---|------------|------------|
| .0.0  | 00,010,122 | 23,022,002 |
| Total assets  | 30,979,422 | 30,822,952 |
| Other assets  | 46,574     | 102,767    |
| Intangible assets   | 384,867    | 413,823    |
| Tangible fixed assets   | 251,854    | 241,887    |
| Non-consolidated participations                                 | 9,133      | 10,494     |
| Accrued income and prepaid expenses                             | 129,266    | 138,023    |
| Financial investments   | 9,240,721  | 10,200,808 |
| Other financial instruments at fair value                       | 595,332    | 593,449    |
| Positive replacement values of derivative financial instruments | 337,430    | 472,798    |
| Trading portfolio assets  | 24,266     | 21,071     |
| Mortgages   | 1,317,335  | 1,356,208  |
| Due from clients  | 7,231,119  | 7,097,435  |
| Due from securities financing transactions                      | 709,963    | 589,600    |
| Due from banks  | 1,466,660  | 1,589,027  |
| Cash and cash equivalents                                       | 9,234,902  | 7,995,562  |
| Assets  |            |            |
|   | 30.06.2017 | 31.12.2016 |
| (in CHF thausands)  |            |            |

| (in CHF thausands)  |            |            |
|---|------------|------------|
|   | 30.06.2017 | 31.12.2016 |
|   |            |            |
| Liabilities   |            |            |
| Due to banks  | 518,029    | 617,702    |
| Liabilities from securities financing transactions              | 5,356,311  | 2,827,106  |
| Due in respect of client deposits                               | 21,452,049 | 23,746,512 |
| Liabilities from trading portfolios                             | 167        | 280        |
| Negative replacement values of derivative financial instruments | 380,756    | 246,171    |
| Liabilities from other financial instruments at fair value      | 722,568    | 750,868    |
| Accrued expenses and deferred income                            | 279,775    | 322,265    |
| Other liabilities   | 91,696     | 158,375    |
| Provisions  | 53,739     | 58,787     |
| Total liabilities   | 28,855,090 | 28,728,066 |
| Reserves for general banking risks                              | 215,375    | 215,375    |
| Share capital   | 300,000    | 300,000    |
| Capital reserves  | 867,336    | 867,336    |
| Reserves and retained earnings                                  | 632,174    | 535,744    |
| Group profit  | 109,447    | 176,431    |
| Total equity  | 2,124,332  | 2,094,886  |
| Total liabilities and equity                                    | 30,979,422 | 30,822,952 |
| Total subordinated liabilities                                  | -          | -          |

### Off-balance-sheet transactions

| (in CHF thousands)   |            |            |
|--|------------|------------|
|  | 30.06.2017 | 31.12.2016 |
| Contingent liabilities                                       | 599,442    | 447,636    |
| Irrevocable commitments                                      | 85,931     | 124,651    |
| Liabilities to pay up shares and to make additional payments | 131,711    | 142,008    |
| Credit commitments (deferred payments)                       | -          | -          |

#### **Consolidated statement of income**

| (in CHF thousands)  |            |            |
|---|------------|------------|
|   | 30.06.2017 | 30.06.2016 |
| Consolidated statement of ordinary income and expenses on banking operations                      |            |            |
| Result from interest operations   |            |            |
| Interest and discount income  | 151,873    | 92,285     |
| Interest and dividends from financial investments   | 50,761     | 50,822     |
| Interest expense  | (63,464)   | (25,529)   |
| Gross result from interest operations   | 139,170    | 117,578    |
| Changes in value adjustments and provisions for default risks and losses from interest operations | 146        | 0          |
| Net result from interest operations   | 139,316    | 117,578    |
| Fees and commissions  |            |            |
| Commission income on securites trading and investment transactions                                | 324,091    | 292,030    |
| Credit-related fees and commissions   | 1,518      | 1,755      |
| Other fees and commissions income   | 1,182      | 1,898      |
| Commission expense  | (10,960)   | (9,949)    |
| Fees and commissions  | 315,831    | 285,734    |
| Result from trading activities and the fair value option  | 48,245     | 43,677     |
| Other result from ordinary activities   |            |            |
| Result from the disposal of financial investments   | 3,446      | 4,548      |
| Income from participations  | 1,978      | 2,416      |
| of which, from participations reported using the equity method                                    | (594)      | (319)      |
| of which, from other non-consolidated participations  | 2,572      | 2,735      |
| Result from real estate   | 439        | 560        |
| Other ordinary income   | 433        | 332        |
| Other ordinary expenses   | (91)       | (1,864)    |
| Other result from ordinary activities   | 6,205      | 5,992      |
| Total income  | 509,597    | 452,981    |

| (in CHF thousands)   |            |            |
|--|------------|------------|
|  | 30.06.2017 | 30.06.2016 |
| Operating expenses   |            |            |
| Personnel expenses   | (243,335)  | (217,723)  |
| General and administrative expenses  | (80,386)   | (76,785)   |
| Operating expenses   | (323,721)  | (294,508)  |
| Value adjustments on participations and depreciation of tangible and intangible fixed assets | (47,811)   | (46,710)   |
| Changes to provisions and other value adjustments and losses                                 | (4,145)    | (1,294)    |
| Operating result   | 133,920    | 110,469    |
| Extraordinary income   | 2,111      | 2,838      |
| Taxes  | (26,584)   | (23,321)   |
| Group profit   | 109,447    | 89,986     |