

Lectra appoints Gianluca Croci Managing Director of Lectra France

Gianluca Croci's priority will be to support Lectra's French customers in their transformation towards Industry 4.0

Paris, February 7, 2019 – Lectra announces the appointment of Gianluca Croci as Managing Director, Lectra France. Based in Paris, Gianluca Croci reports to Fabio Canali, President, Southern Europe & North Africa.

Gianluca Croci has more than 20 years of experience in the fashion industry. He began his career in 1998 in the department store chain La Rinascente before joining the Giorgio Armani group in 2002, where he managed, from 2006 to 2015, the Belgian and French subsidiaries. Gianluca Croci later held management positions for major fashion and luxury brands, such as Roberto Cavalli and Marcolin, and was recently the Sales & Marketing Director for Technogym France, a designer of sports equipment.



Gianluca Croci will fulfil Lectra's promise to fashion companies in France: to facilitate the digitalization of their know-how in order to empower them to make a successful transition to Industry 4.0. This ambition is being realized by the 2018 launch of the revolutionary solution, Fashion On Demand by Lectra, which enables fashion companies to customize a garment or make it to measure. This end-to-end personalization offer—the first of its kind—complements a portfolio that is known to solve the pressing challenges confronting the fashion industry. The latest, Kubix Link, developed by Kubix Lab, a start-up acquired by Lectra in January 2018, is an innovative platform for managing product information.

"France is known worldwide for being a leader in fashion and technological innovation. It is a country where brands, retailers and manufacturers have already begun their transformation towards Industry 4.0. I am proud to support our customers' pursuit of greater connectivity and collaboration in their operations, as well as in assisting them to make the shift to personalization," says Gianluca Croci.

Gianluca Croci and his teams are committed to providing their French customers with the high level of expertise and service that characterizes Lectra's value proposition.

Gianluca Croci's efforts are also tied to the dynamic activities of Lectra Southern Europe & North Africa. There are many synergies in the region's fashion industry, ranging from the sharing of expertise between French and Italian companies to the integration into their ecosystem of the Moroccan and Tunisian subcontractors.

"Our regional organization enables us to be closer to our customers' challenges and to provide them with the support they need to achieve their ongoing targets. Gianluca Croci will lead the French teams and contribute to the region's growth," says Fabio Canali. "His extensive experience with major Italian and French companies brings new energy to the development of Lectra France."

Gianluca Croci is a graduate of the European Institute of Business Administration (INSEAD), Fontainebleau (France), and the Catholic University of the Sacred Heart, Milan (Italy).

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About Lectra

For companies that breathe life into our wardrobes, car interiors, furniture and more, Lectra is crafting the premium technologies that facilitate the digital transformation of their industry. Lectra's offer empowers brands and manufacturers from design to production, providing them with the market respect and peace of mind they deserve. Founded in 1973, today Lectra has 32 subsidiaries across the globe, serving customers in over 100 countries. With more than 1,700 employees, Lectra reported revenues of \$313 million in 2017. Lectra is listed on Euronext (LSS).

For more information, please visit www.lectra.com

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