

ALTICE N.V. GROUP 4Q 2017E consensus estimates based on old perimeter (pro forma, IFRS)

Figures shown in EUR millions

REVENUES				
France				
USA				
Portugal (MEO)				
Israel (HOT)				
Dominican Republic				
French Overseas Territories (FOT)				
Others, Corporate and Eliminations				
ALTICE N.V. GROUP CONSOLIDATED				

		Reported	CC Basis
Q4 16A	Q4 17E	17E / 16A	17E / 16A
2,867	2,752	(4.0%)	(4.0%)
2,133	2,013	(5.6%)	(5.6%)
580	549	(5.3%)	(5.3%)
248	253	1.9%	2.2%
189	170	(9.8%)	0.9%
58	49	(16.6%)	(16.6%)
(15)	38	l nm	nm

(3.9%)

Reported CC Basis

(3.5%)

5,825

CAREY (accrued)

CAPEX (accrued)				
France				
USA				
Portugal (MEO)				
Israel (HOT)				
Dominican Republic				
French Overseas Territories (FOT)				
Others, Corporate and Eliminations				
ALTICE N.V. GROUP CONSOLIDATED				

		Reported	CC Basis
Q4 16A	Q4 17E	17E / 16A	17E / 16A
775	647	(16.6%)	(16.6%)
299	371	24.2%	24.2%
126	118	(6.8%)	(6.8%)
79	67	(15.9%)	(15.2%)
28	31	11.2%	24.4%
17	15	(10.8%)	(10.8%)
(7)	(11)	nm	nm
1,318	1,238	(6.0%)	(5.7%)

Adjusted FBITDA

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France
USA
Portugal (MEO)
Israel (HOT)
Dominican Republic
French Overseas Territories (FOT)
Others, Corporate and Eliminations
ALTICE N.V. GROUP CONSOLIDATED

		reported	OO Dusis
Q4 16A	Q4 17E	17E / 16A	17E / 16A
952	924	(3.0%)	(3.0%)
868	901	3.7%	3.7%
265	257	(3.1%)	(3.1%)
108	111	2.6%	2.9%
97	86	(11.4%)	(0.9%)
26	22	(15.7%)	(15.7%)
(32)	(31)	nm	nm
2,284	2,268	(0.7%)	(0.2%)

EBITDA - CAPEX (accrued)			
France			
USA			
Portugal (MEO)			
Israel (HOT)			
Dominican Republic			
French Overseas Territories (FOT)			
Others, Corporate and Eliminations			
ALTICE N.V. GROUP CONSOLIDATED			

Reported CC Basis

		reported	OO Dusis
Q4 16A	Q4 17E	17E / 16A	17E / 16A
177	277	56.5%	56.5%
569	529	(7.1%)	(7.1%)
138	139	0.3%	0.3%
29	44	54.0%	53.3%
69	55	(20.5%)	(11.1%)
8	6	(25.6%)	(25.6%)
(25)	(21)	nm	nm
966	1,030	6.6%	7.3%

Notes:

Sell-side analyst estimates for Q4 are based on the average of forecasts from 18 Altice N.V. analysts (as of February 20, 2018).

Sell-side analyst estimates and historical figures shown are based on the old perimeter, consistent with Q3-17 results reported prior to the reorganization announcement as of January 8, 2018, including the spin-off of Altice USA and new Altice Europe structure.

Altice USA estimates and historical figures shown above on an IFRS basis in euros for Altice N.V. Group estimates.

6,060

Estimates and historical figures for segments shown on a pro forma standalone reporting basis, Group figures shown on a pro forma consolidated basis.

Financials shown are pro forma defined as results of the Altice N.V. Group as if the acquisition of Cablevision (Optimum) had occurred on 1/1/16

(excluding Belgium & Luxembourg and Newsday Media Group as if the disposals occurred on 1/1/16).

The acquisitions of NextRadioTV and Altice Media Group France included from 1/1/16, pro forma for the sale of press titles within the AMG France business in April and October 2017.

"Others" estimates and historical figures shown above include Green Switzerland, datacentre operations in France, and the content and distribution businesses.