

NOVEMBER 2018 TRAFFIC

Group passenger activity: number of passengers +3.3%, traffic +4.8%, load factor +0.7pt

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 3.3%	+ 4.4%	87.1%	+ 0.9
North America	+ 4.7%	+ 5.8%	87.8%	+ 0.8
Latin America	+ 11.5%	+ 11.2%	84.9%	- 0.2
Asia	+ 2.2%	+ 4.5%	90.1%	+ 2.0
Africa / Middle East	- 1.6%	+ 0.3%	82.2%	+ 1.6
Caribbean / Indian Ocean	- 0.4%	- 0.9%	88.4%	- 0.5
Short and Medium-haul	+ 1.7%	+ 1.0%	81.0%	- 0.5
Total	+ 3.0%	+ 3.8%	85.9%	+ 0.7

▶ 6.7 million passengers, +2.0%

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 17.9%	+ 19.0%	91.2%	+ 0.8

▶ 0.9 million passengers, +13.8%

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 3.9%	+ 4.8%	86.3%	+ 0.7

▶ 7.6 million passengers, +3.3%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 1.0%	+ 0.8%	65.2%	- 0.1

Agenda

9th January 2019: December 2018 traffic

8th February 2019: January 2019 traffic

20th February 2019: Full year 2018 results

Investor relations

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STATISTICS

Passenger network activity*

Total Passenger network*	November			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	6,741	6,606	2.0%	78,833	77,323	2.0%
Revenue pax-kilometers (m RPK)	20,077	19,346	3.8%	234,619	228,244	2.8%
Available seat-kilometers (m ASK)	23,379	22,702	3.0%	267,854	262,627	2.0%
Load factor (%)	85.9%	85.2%	0.7	87.6%	86.9%	0.7
Long-haul						
Passengers carried ('000s)	2,158	2,073	4.1%	25,161	24,547	2.5%
Revenue pax-kilometers (m RPK)	16,359	15,665	4.4%	189,812	184,137	3.1%
Available seat-kilometers (m ASK)	18,791	18,189	3.3%	214,246	209,291	2.4%
Load factor (%)	87.1%	86.1%	0.9	88.6%	88.0%	0.6
North America						
Passengers carried ('000s)	599	569	5.2%	7,638	7,396	3.3%
Revenue pax-kilometers (m RPK)	4,276	4,044	5.8%	54,461	52,713	3.3%
Available seat-kilometers (m ASK)	4,871	4,650	4.7%	61,121	59,473	2.8%
Load factor (%)	87.8%	87.0%	0.8	89.1%	88.6%	0.5
Latin America						
Passengers carried ('000s)	290	256	13.2%	3,135	2,886	8.6%
Revenue pax-kilometers (m RPK)	2,735	2,460	11.2%	30,006	27,652	8.5%
Available seat-kilometers (m ASK)	3,220	2,888	11.5%	33,370	30,832	8.2%
Load factor (%)	84.9%	85.2%	(0.2)	89.9%	89.7%	0.2
Asia / Pacific						
Passengers carried ('000s)	531	507	4.7%	5,891	5,709	3.2%
Revenue pax-kilometers (m RPK)	4,618	4,420	4.5%	51,618	50,192	2.8%
Available seat-kilometers (m ASK)	5,128	5,017	2.2%	56,891	55,689	2.2%
Load factor (%)	90.1%	88.1%	2.0	90.7%	90.1%	0.6
Africa / Middle East						
Passengers carried ('000s)	453	452	0.1%	5,101	5,184	(1.6%)
Revenue pax-kilometers (m RPK)	2,591	2,584	0.3%	28,832	28,963	(0.4%)
Available seat-kilometers (m ASK)	3,152	3,205	(1.6%)	34,546	35,066	(1.5%)
Load factor (%)	82.2%	80.6%	1.6	83.5%	82.6%	0.9
Caribbean / Indian Ocean						
Passengers carried ('000s)	286	289	(1.1%)	3,397	3,373	0.7%
Revenue pax-kilometers (m RPK)	2,138	2,158	(0.9%)	24,895	24,618	1.1%
Available seat-kilometers (m ASK)	2,419	2,429	(0.4%)	28,318	28,231	0.3%
Load factor (%)	88.4%	88.8%	(0.5)	87.9%	87.2%	0.7
Short and Medium-haul						
Passengers carried ('000s)	4,583	4,533	1.1%	53,671	52,776	1.7%
Revenue pax-kilometers (m RPK)	3,718	3,681	1.0%	44,807	44,108	1.6%
Available seat-kilometers (m ASK)	4,588	4,513	1.7%	53,608	53,336	0.5%
Load factor (%)	81.0%	81.6%	(0.5)	83.6%	82.7%	0.9

* Air France KLM, and HOP!

Transavia activity

Transavia	November			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	875	768	13.8%	14,932	13,972	6.9%
Revenue pax-kilometers (m RPK)	1,673	1,406	19.0%	26,694	24,331	9.7%
Available seat-kilometers (m ASK)	1,834	1,555	17.9%	28,931	26,803	7.9%
Load factor (%)	91.2%	90.4%	0.8	92.3%	90.8%	1.5

Total group passenger activity**

Total group**	November			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	7,616	7,374	3.3%	93,765	91,295	2.7%
Revenue pax-kilometers (m RPK)	21,750	20,752	4.8%	261,313	252,575	3.5%
Available seat-kilometers (m ASK)	25,213	24,257	3.9%	296,785	289,430	2.5%
Load factor (%)	86.3%	85.5%	0.7	88.0%	87.3%	0.8

** Air France KLM, HOP! and Transavia

Cargo activity

Total Group	November			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	765	759	0.8%	7,891	7,839	0.7%
Available tonne-km (m ATK)	1,174	1,162	1.0%	13,156	13,144	0.1%
Load factor (%)	65.2%	65.3%	(0.1)	60.0%	59.6%	0.3

Air France and HOP! activity

Total Passenger network activity	November			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	4,050	3,994	1.4%	47,350	47,142	0.4%
Revenue pax-kilometers (m RPK)	11,564	11,120	4.0%	135,672	133,026	2.0%
Available seat-kilometers (m ASK)	13,672	13,190	3.7%	157,075	155,177	1.2%
Load factor (%)	84.6%	84.3%	0.3	86.4%	85.7%	0.6
Long-haul						
Passengers carried ('000s)	1,260	1,207	4.3%	14,791	14,563	1.6%
Revenue pax-kilometers (m RPK)	9,335	8,904	4.8%	108,847	106,354	2.3%
Available seat-kilometers (m ASK)	10,834	10,400	4.2%	124,230	122,096	1.7%
Load factor (%)	86.2%	85.6%	0.5	87.6%	87.1%	0.5
Short and Medium-haul						
Passengers carried ('000s)	2,791	2,786	0.2%	32,559	32,579	(0.1%)
Revenue pax-kilometers (m RPK)	2,229	2,216	0.6%	26,825	26,673	0.6%
Available seat-kilometers (m ASK)	2,839	2,789	1.8%	32,845	33,081	(0.7%)
Load factor (%)	78.5%	79.4%	(0.9)	81.7%	80.6%	1.0

Cargo activity	November			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	346	330	4.8%	3,459	3,415	1.3%
Available tonne-km (m ATK)	576	556	3.5%	6,528	6,377	2.4%
Load factor (%)	60.1%	59.3%	0.7	53.0%	53.5%	(0.6)

KLM activity

Total Passenger network activity	November			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	2,691	2,612	3.0%	31,482	30,181	4.3%
Revenue pax-kilometers (m RPK)	8,513	8,226	3.5%	98,947	95,218	3.9%
Available seat-kilometers (m ASK)	9,707	9,512	2.0%	110,779	107,450	3.1%
Load factor (%)	87.7%	86.5%	1.2	89.3%	88.6%	0.7
Long-haul						
Passengers carried ('000s)	898	866	3.8%	10,370	9,984	3.9%
Revenue pax-kilometers (m RPK)	7,024	6,760	3.9%	80,966	77,783	4.1%
Available seat-kilometers (m ASK)	7,957	7,788	2.2%	90,016	87,195	3.2%
Load factor (%)	88.3%	86.8%	1.5	89.9%	89.2%	0.7
Short and Medium-haul						
Passengers carried ('000s)	1,793	1,747	2.6%	21,112	20,197	4.5%
Revenue pax-kilometers (m RPK)	1,488	1,465	1.6%	17,981	17,435	3.1%
Available seat-kilometers (m ASK)	1,750	1,724	1.5%	20,763	20,255	2.5%
Load factor (%)	85.1%	85.0%	0.1	86.6%	86.1%	0.5

Cargo activity	November			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	419	429	(2.3%)	4,432	4,425	0.2%
Available tonne-km (m ATK)	598	606	(1.3%)	6,628	6,767	(2.1%)
Load factor (%)	70.0%	70.8%	(0.7)	66.9%	65.4%	1.5