

Ship Finance International Limited Q2 2018 Results

Aug 22, 2018



FORWARD LOOKING STATEMENTS

This presentation contains forward looking statements. These statements are based upon various assumptions, many of which are based, in turn, upon further assumptions, including Ship Finance management's examination of historical operating trends, data contained in the Company's records and other data available from third parties. Although Ship Finance believes that these assumptions were reasonable when made, because assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond its control, Ship Finance cannot give assurance that it will achieve or accomplish these expectations, beliefs or intentions.

Important factors that, in our view, could cause actual results to differ materially from those discussed in the forward looking statements include the strength of world economies, fluctuations in currencies and interest rates, general market conditions including fluctuations in charter hire rates and vessel values, changes in demand in the markets in which we operate, changes in demand resulting from changes in OPEC's petroleum production levels and world wide oil consumption and storage, developments regarding the technologies relating to oil exploration, changes in market demand in countries which import commodities and finished goods and changes in the amount and location of the production of those commodities and finished goods, increased inspection procedures and more restrictive import and export controls, changes in our operating expenses, including bunker prices, dry-docking and insurance costs, performance of our charterers and other counterparties with whom we deal, timely delivery of vessels under construction within the contracted price, changes in governmental rules and regulations or actions taken by regulatory authorities, potential liability from pending or future litigation, general domestic and international political conditions, potential disruption of shipping routes due to accidents or political events, and other important factors described from time to time in the reports filed by the Company with the Securities and Exchange Commission.

Q2 2018 Highlights



Quarterly dividend of \$0.35 per share

- 9.5% dividend yield⁽¹⁾
- 58th consecutive quarterly dividend
- More than \$2.0 billion aggregate distributions since 2004

Net income of \$16m or \$0.15/share for the quarter

- Aggregate charter hire of \$141m⁽²⁾
- Adjusted EBITDA⁽³⁾ of \$108m

\$164m convertible notes issued in April

4.875% p.a. coupon and initial conversion price of ~\$18.93

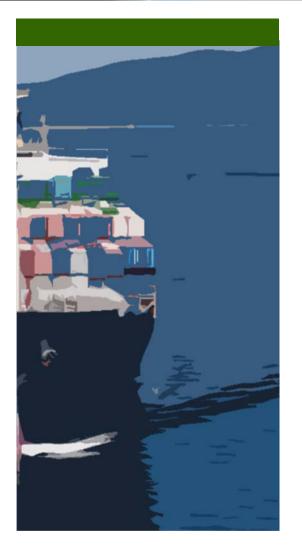


1) Quarterly cash dividend, annualized / SFL share price \$14.75 as of Aug 21, 2018.

- 2) Charter hire include total charter hire from all vessels and rigs, including assets in 100% owned subsidiaries classified as 'Investment in associates'.
- 3) Adjusted EBITDA is a non-GAAP measure and includes assets in 100% owned subsidiaries classified as 'Investment in associates'. For more details please see Q2 18 press release Appendix 1: Reconciliation of Net Income to Adjusted EBITDA.

Recent Events





Acquisition of 3 x large container vessels

- Modern eco-design vessels built in 2015
- Minimum 6 year time charters to a leading container line
- ~\$35.5m in annual EBITDA contribution

Delivery of 19 container vessels in the second quarter

- 15 x feeder-size vessel with 7 year bareboat charters to a leading container line
- 4 x 14,000 TEU vessels with 6 year time charters to Evergreen
- ~\$80m in annual EBITDA, full cash flow effect in Q3 2018

Continuous fleet adjustment and renewal program

- Sale of three older VLCCs
- Sale of 1,700 TEU container vessel
- Sale of jack-up rig Soehanah

Liners: Modern Vessels with Long Term Contracts



Туре	No. x Size	Contra	act Expiry	Charterer	Addrodato TELI ⁽³⁾		
Other liner v	vessels				280,000		
		Contract expiry: 2020-2 EBITDA : ~\$80 million/y					
4 x 14,000 TEU 2 x 19,200 TEU 7 x 8,700-9,500 TEU		Charterer: Maersk Line - #1 liner worldwide ⁽¹⁾			 Average duration of current charters in years⁽²⁾ 		
		Charterer: MSC - #2 liner worldwide ⁽¹⁾ Contract expiry: 2031-2032 EBITDA: ~\$30 million/year		million of contracted revenue ⁽²⁾ 7.5			
		Charterer : Evergreen - #6 liner worldwide ⁽¹⁾ Contract expiry: 2024 + 1.5 year extension options EBITDA : ~\$60 million/year					
3 x 10,6		Charterer : Leading container line Contract expiry: 2024 + 2 x 2 year extension options EBITDA : ~\$35.5 million/year			\$1,580		

2025

2019-2022

2020

2018-2019

Leading container line

MSC

Heung-A

MOL/spot

1) Based on operating fleet. Source: Alphaliner.

Container

Container

Container

Car Carrier

2) As of June 30, 2018, and adjusted for subsequent acquisitions. Average charter term weighted by charter revenues and excluding option periods.

3) Approximate capacity as of June 30, 2018 , and adjusted for subsequent acquisitions.

15 x 1,100-4,400 TEU

10 x 1,700-5,800 TEU

2 x 1,700 TEU

2 x 6,500 CEU

Aggregate TEU⁽³⁾

Tankers: Reducing Risk Amidst Market Softness





Built: 2001-2004 Size: ~300,000 DWT Charterer: Frontline Shipping Limited Contract expiry: 2023-2027

2 x Suezmax



Built: 2009-2010 with eco upgradesSize: 156,000 DWTCharterer: Spot chartering in pool with Frontline vessels

2 x LR2 Product tankers



Built: 2017 Size: 114,000 DWT Charterer: Phillips 66 Contract expiry: 2024 + 5 x 1 year extension options

2 x Chemical tankers



Built: 2008 Size: 17,000 DWT Charterer: Sinochem Contract expiry: 2021

\$370

million of contracted revenue⁽¹⁾

7.0

Average duration of current charters in years⁽¹⁾

2.1 Million aggregate dwt⁽²⁾

1) As of June 30, 2018, and adjusted for subsequent sales. Average charter term weighted by charter revenues and excluding option periods. Assuming base charter rate for the VLCCs on charter to Frontline Shipping Limited.

Dry bulk: Improving Market Fundamentals



8 x Capesize



Built: 2009-2013 Size: ~180,000 DWT Charterer: Golden Ocean Contract expiry: 2025 + 3 year extension option

2 x Kamsarmax



Built: 2012 Size: 82,000 DWT Charterer: Sinotrans Group Contract expiry: 2022

5 x Supramax



Built: 2009-2012 Size: 57,000 DWT Charterer: Hyundai Glovis Contract expiry: 2018-2022

7 x Handysize



Built: 2011-2013 Size: 32-34,000 DWT Charterer: N/A (Spot chartering)

\$450

Million of contracted revenue⁽¹⁾

6.2

Average duration of current charters in years⁽¹⁾

2.1 Million aggregate DWT⁽²⁾

1) As of June 30, 2018. Average charter term weighted by charter revenues and excluding option periods.

2) Approximate capacity as of June 30, 2018.

Offshore: Activity slowly picking up

Built: 2008

Charterer: Seadrill





Type: Harsh-environment jack-up rig Built: 2014 Charterer: Seadrill Sub-Charterer: ConocoPhillips Contract expiry: 2029

Type: Harsh-environment semi-submersible rig

Sub-Charterer: Siccar Point Energy + Equinor

West Hercules

West Taurus



Contract expiry: 2024 Type: Semi-submersible rig Built: 2008 Charterer: Seadrill Sub-Charterer: N/A Contract expiry: 2024

3 AHTS + 2 PSV

Built: 1 x 1998 + 4 x 2007 Charterer: Subsidiary of Solstad Farstad Sub-Charterer: N/A Contract expiry: 2027 **\$1,160** million of contracted

revenue⁽¹⁾

8.6

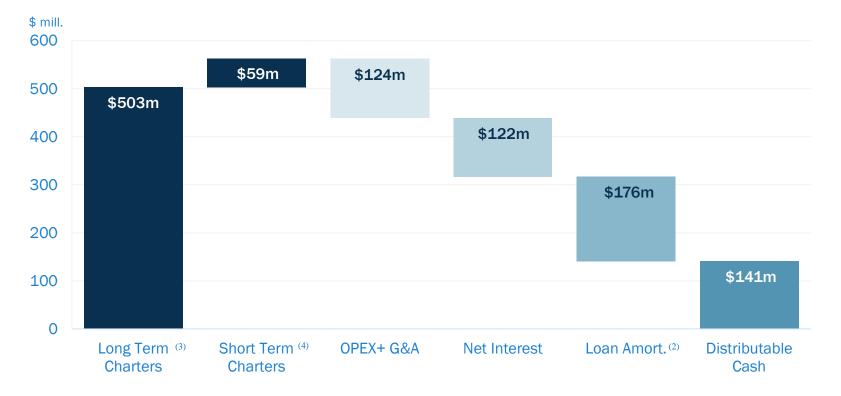
Average duration of current charters in years⁽¹⁾



Large performing fleet generating significant cash flows

\$439m adjusted EBITDA-equivalent last 12 months

\$141m net cash flow from projects after interest and debt amortization⁽²⁾



1) Not as accounted per US GAAP and including cash flow in 100% owned subsidiaries accounted for as 'investment in associates'.

- 2) Ordinary installments relating to the Company's projects. Excluding refinancing and prepayments when vessels are sold.
- 3) Long Term Charters includes total gross charter hire related to contracts undertaken for a period greater than one year from all owned vessels and rigs, including assets in 100% owned subsidiaries classified as 'Investment in associates'.
- 4) Short Term Charters includes gross hire from short term charters and voyage charters.

SFL Operational Performance





$\label{eq:pro-forma illustration of cash flow^{{}^{\scriptscriptstyle (1)}}$

- Not as accounted for under US GAAP
- Used as an internal guideline to assess the Company's performance
- Excluding extraordinary and non-cash items

	Q2 2018 ⁽²⁾		Q1 2018 ⁽²⁾	
	\$ mill.	\$/share	\$ mill.	\$/share
CHARTER HIRE				
Tankers	21.3	0.20	23.2	0.22
Liner (Container and Car Carriers)	52.5	0.49	41.3	0.40
Dry bulk	29.4	0.27	28.9	0.28
Offshore	35.2	0.33	36.0	0.35
SUM charter hire	138.4	1.29	129.4	1.25
Vessel operating expenses and G&A	(30.9)	(0.29)	(29.9)	(0.29)
Financial investments	0.3	0.00	0.0	0.00
Adjusted EBITDA	107.7	1.00	99.5	0.96

2) In this table, revenues and vessel operating expenses for vessels trading in the spot market are net of voyage expenses

Income Statement



	Three months ended			
(in thousands of \$ except per share data)	Jun 30, 2018	Mar 31, 2018		
Charter revenues - operating lease	79 450	76 375		
Charter revenues - finance lease (net of charter hire treated as				
Repayment of investment in finance leases)	17 345	15 974		
Profit share income	-	-		
Total operating revenues	96 795	92 349		
Gain (loss) on sale of assets and termination of charters	(195)	(1 428)		
Vessel operating expenses	(30 861)	(30 697)		
Administrative expenses	(2 628)	(2 529)		
Depreciation	(24 110)	(22 334)		
Vessel impairment charge	(21 779)	-		
Total operating expenses	(79 378)	(55 560)		
Operating income	17 222	35 361		
Results in associates	3 856	3 595		
Interest income from associates	3 532	3 532		
Interest income, other	792	320		
Interest expense	(23 957)	(20 861)		
Amortization of deferred charges	(2 316)	(1671)		
Income (expense) related to non-designated derivatives	681	5 129		
Mark to market of equity securities	16 300	(996)		
Other financial items	(344)	246		
Taxes	-	-		
Net income	15 766	24 655		
Basic earnings per share (\$)	0,15	0,24		
Weighted average number of shares ⁽¹⁾	104 953 386	103 357 879		
Common shares outstanding ⁽¹⁾	107 607 222	103 582 238		

COMMENTS

Charter revenues - finance leases:

- Excludes \$9.5m of charter hire treated as "Repayment of investment in finance leases"

Vessel impairment charge:

- \$21.8m impairment charge on three VLCCs agreed sold post quarter end

Mark to market of equity securities:

 Changes in fair value of equity investments held under "Investment in marketable securities" recognized in income statement from Q1 2018

Common shares outstanding:

 ~4m common shares issued in connection with acquisition of container vessels

Balance Sheet



n thousands of \$)	Jun 30, 2018	Mar 31, 2018	COMMENTS
ASSETS			Cash and cash equivalents:
Short term			- Excludes \$16.5m of freely available
Cash and cash equivalents	144 787	139 991	cash in subsidiaries accounted for as "Investment in associates"
Investment in marketable securities	113 627	95 034	
Amount due from related parties	6 851	6 202	Other current assets:
Other current assets	141 470	51 704	- Includes jack-up drilling rig Soehanah classified as "Held for
Long term			sale"
Vessels and equipment, net	2 072 290	1 740 274	Short term and ourrent partian of land
Investment in finance leases	621 011	557 011	Short term and current portion of long term interest bearing debt:
Investment in associates	18 491	14 706	- Includes \$320m intermediary
Amount due from related parties - Long term	298 156	294 800	facility for financing of container
Other long term assets	47 365	29 338	vessels
Total assets	3 464 048	2 929 060	Stockholders' equity:
LIABILITIES AND STOCKHOLDERS' EQUITY Short term			- Book equity ratio of 35.8%
Short term and current portion of long term interest bearing debt	734 438	374 500	
Amount due to related parties	4 608	3 102	
Other current liabilities	70 037	63 155	
Long term			
Long term interest bearing debt, net of deferred charges	1 181 692	1 060 659	
Other long term liabilities	231 449	233 781	
Stockholders' equity	1 241 824	1 193 863	
Total liabilities and stockholders' equity	3 464 048	2 929 060	

Liquidity and Financing





Strong liquidity position and several debt free vessels

- \$161m in total available liquidity at quarter end
- \$114m in available for sale securities⁽¹⁾
- Six debt free vessels and rigs at quarter end

New financings at attractive terms

- \$164m convertible notes issued April 2018
- \$50m financing of 15 feeder size container vessels
- \$320m intermediary financing of four 14,000 TEU container vessels
- \$200m offer for intermediary financing of three 10,600 TEU container vessels

Q2 2018 Summary





- Quarterly dividend of \$0.35 per share
 - 9.5% dividend yield⁽¹⁾
- Net Income of \$16m (\$0.15/share)
 - \$141m Aggregate charter hire⁽²⁾
 - \$108m Adjusted EBITDA⁽³⁾
- Strengthened balance sheet
 - Issued \$164m convertible notes
- Significant fleet and backlog growth
 - Added more than \$800m to the charter backlog last 5 months
 - Significant shift in fleet composition
 - Increasingly diversified high quality counterparties

- 1) Quarterly cash dividend (annualized) / SFL share price of \$14.75 (Aug 21, 2018).
- 2) Charter revenues includes total charter hire from all vessels and rigs, including assets in 100% owned subsidiaries classified as 'Investment in associates'
- 3) Adjusted EBITDA is a non-GAAP measure and includes assets in 100% owned subsidiaries classified as 'Investment in associates'. For more details please see Q2 18 press release Appendix 1: Reconciliation of Net Income to EBITDA.